

**CORPORATE PROFILE**





**One of the Leading Import/Export and Distribution of FMCG, Automotive, Leather & ICT in Region**



## A LEGACY OF QUALITY

Almar General Trading L.L.C (AGT) was established in 2010.

Committed to delivering cost-effective and quality products, AGT is ruling the roost with a presence of over many years. The company is strategically located in Dubai, UAE to serve its clients across worldwide.

Along-standing presence for over a decade in the region is a testimony of the company's passion for quality. AGT is successfully carrying forward its principles and values.

AGT is engaged in the distribution of FMCG, Automotive, Leather & ICT products. The company is one of the renowned importers, exporters and distributors region.

# CHAIRMAN

Through the establishment of Almar General Trading LLC, I had one objective in mind to bring unique product line and Services to the market and work on delivering a premium business experience to both suppliers and end customers.

I believe in the power of 'innovation', 'teamwork' and 'inspiration' - when put together success becomes a reality.

Quality and perfection is deeply embedded in our DNA, and I assure all our clients will benefit from our timely, reliable and professional services.





## GROW WITH US

ALMAR GENERAL TRADING LLC was established in 2010 and it's been a decade we are serving different business segments with pride, at AGT, we strive to provide the highest level of customer satisfaction by offering the best range of products and services.

What sets us apart is our after sales customer service along with our flexibility to change our strategy and systems. Our loyal customers and constant support from the community has helped us excel in this highly competitive market.

From its head office in Dubai, Almar General Trading serves the entire UAE & rest of the world while continuously providing excellence in Automotive, Building Materials, ICT, FMCG, Sports & Leather industries through outstanding quality and exclusive products.



## **VISION AND MISSION**

Our pursuit of excellence in concept creation, trust in work, and experience in dealing with international and national organization is to build a long-term relationship and steadfast business with our clients and customers.

## **ONE TEAM, MANY TALENTS**

Diversified pool of highly talented professionals are teamed up and committed to provide our products at the right time at the right place; this made the company one of the most reputed trading company in the region.



## VALUES WE STAND FOR!

AGT is committed to help its clients reach their goals, to provide an innovative culture and to making a difference. Our long experience at the top of our core services means we have expertise which reaches across a number of sectors.

» **WE are FAST**

» **WE are FOCUSED**

» **WE are FLEXIBLE**

» **WE are RELIABLE**

# AUTOMOTIVE

## Buy and Export

As a locally active company in the field of Vehicle Export, we can make the important Arab market exclusively available to you. If you want to import vehicles, luxury cars or other motorised vehicles from Dubai or the Arab Emirates, the AGT's Automotive Service is the right partner for you.

## Export Used Cars from Dubai

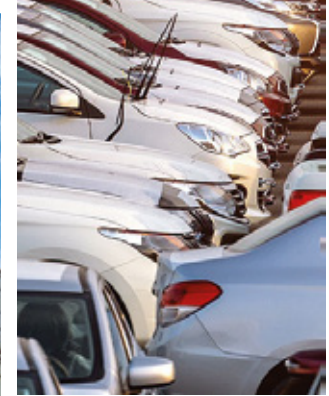
The cars are usually in perfect condition and therefore do not cause any major follow-up costs. Due to our excellent contacts to vehicles from collectors or private hands, auction houses or long-standing relationships with dealers on site, we are in the exposed position to offer you a wide range of cars.

## Vehicle Logistics

We export your dream vehicle for you and take over all necessary steps as part of a complete service package until the car is safely on your doorstep. This Door-to-Door Service is completely stress-free for you and makes it easier to wait for your car from Dubai or the Arab Emirates.

## Air Freight From Dubai

Of course, you don't want to wait long for such a joy as the dream vehicle from Dubai. That is why we offer the vehicle export via air freight from Dubai. This means that your vehicle will be exported directly by plane in no time. The special feature of exporting by plane is that fewer vehicles are transported here.





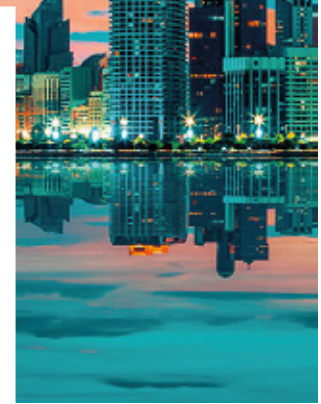
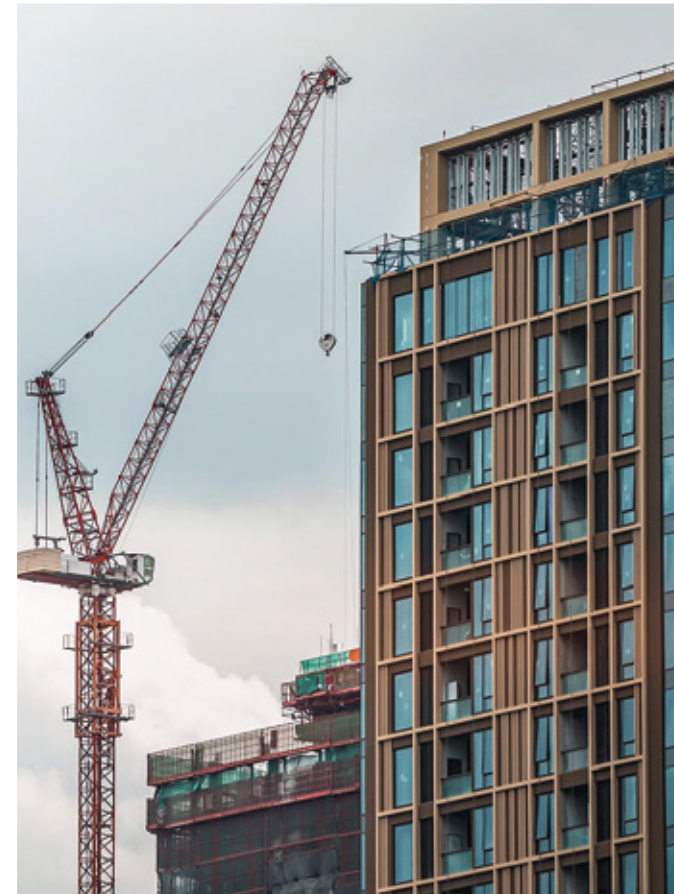
# BUILDING MATERIALS

## What we do?

AGT's Building Materials Division, is dealing in whole sale and retail sale of specialized building materials products used in finer projects. The company emphasizes quality above all, be it in the goods they offer or the customer service experience. They offer products from various countries and also locally manufactured goods.

## Top Building Materials Supplier in UAE

We are the preferred building materials partner in Dubai and the UAE for multitude services such as professional supply, in sanitary ware, plumbing and drainage, building products, gas fittings & distribution, warehouse racking and shelving solutions and passive fire protection, fire suppression system, pipes and fittings, manhole covers, ball valves, floor & shower drains, kitchen & shower faucet.



# FMCG

## What we do?

AGT's FMCG Division is among the UAE's leading importers and distributors of premium consumer products representing major regional and international brands. From its head office in Dubai, Almar General Trading serves the 7 emirates of the UAE while continuously providing distribution excellence in several industries through outstanding quality and exclusive products.

## AGT's Exclusive

We import, store and timely deliver a wide variety of products to more than 400 outlets. Our professionally trained sales team give brand partners full product support for building brands and increasing market share in the region. With integrity and persistence as our core values in the business, we are committed to delivering the best products to our customers and a premium experience to our clients.



### INTEGRITY

AGT's team sustains a rigorous work ethic that is built on honesty, transparency, and credibility



### PERSISTENCE

AGT is highly committed and persistent to provide the best to the consumer and the community



### EXCELLENCE

AGT adopts the latest innovative and creative practices to achieve excellence in different fields



### QUALITY

AGT's diverse line of products is known for its superior quality and reasonable prices



# LEATHER ACCESSORIES

## What we do?

At AGT's Leather Division, we endeavor to convert ideas into exclusive and unique hand crafted products. Our craftsmen with individual industry experience of over 2 decades are experts in handling any kind of leather – classic or exotic or PU based on client needs. We pride ourselves in partnering with designers to provide them with a state-of-the-art manufacturing facility.

## AGT's Exclusive

Our technical team is fully capable of producing any kind of leather whether related to the work wear, sports, motorcycle, fashion or shoe industry. To serve these industries and keeping in mind the quality of the leather, most of the leather used in the process is imported after careful selection by one of our qualified inspection teams.



### INTEGRITY

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### PERSISTENCE

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### EXCELLENCE

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### QUALITY

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# SPORTSWEAR

## What we do?

AGT's Sports Division is among the UAE's leading importers and distributors of premium sports items representing international brand. From its head office in Dubai, Almar General Trading serves the entire UAE and rest of the world while continuously providing excellence in sports industry through outstanding quality and exclusive products.

## AGT's Exclusive

Having authoritative access to direct manufacturing facility, it make us ahead of the competition to cater our valued customer requirements. Our expert staffs carefully monitor cost and control maintaining the traditional skills as well as utilizing modern technology. This enables shipping in sky to ensure the quality of its production and reputation for services. Which is world renewed, although every effort made to cater the majority of size, when manufacturing our stock items we would welcome any notification of special requirements when ordering.



### SPORTSWEAR

Choose from a wide range of sportswear from AGT's exclusive range of products



### SPORTS UNIFORMS

Get brand new "Bespoke Design" for your team's new uniform from AGT's experts



### STREET WEAR

AGT's streetwear are designed to give you comfort to be rough 'n tough



### ACCESSORIES

Safeguard yourself with straight of art, line of accessories from AGT



# HANDICRAFTS

## A Family Hobby

It is a traditional division of AGT's skill domain, we always believe to unleash the potential of our resources by encouraging their hidden skills and bringing ideas to life. Craft making applies to a wide range of creative and design activities that are related to making things with one's hands and skill, including work with textiles, moldable and rigid materials, paper, plant fibers, etc

## Traditional

A handicraft, sometimes more precisely expressed as artisanal handicraft or handmade, is any of a wide variety of types of work where useful and decorative objects are made completely by one's hand (hence the term handicraft) or by using only simple, non-tech related tools



# ICT

## 11 Years of Excellence

AGT's ICT Division, provides one stop solution for business verticals depending on the size and field of your organization. We have different products and services to meet your requirements. We provide the optimum and customized solutions made for your organization.

## Solutions We Offer

AGT's ICT Division, began its business operation as a hardware and ICT solutions providing company and carrying over 11 years of vast experience. AGT's ICT Division, focuses exclusively in high quality and cost-effective system development and implementation of multiple type of services. We are advancing on a tremendous pace and with involvement of skilled and experienced individuals working in the organization.



### ICT CONSULTANCY

Strategy planning, Assessment, Procurement, Re-engineering solutions



### CYBERSECURITY & AUDITING

Cybersecurity Strategy, Compliance, Risk Management, Critical Data Classification



### NETWORK & INFRASTRUCTURE

Leverage IT investments, Minimize risks, Maximize capability & interoperability



### ERP & APP DEVELOPMENT

Development, Integration, Migration, Transformation, Management



### HARDWARE SALES & SUPPORT

Tier I, II, III, Modular & Hyper-converged Data Centers, Servers, Storage, Switching



### MANAGED SERVICES

Managed SD-WAN, Security, WiFi, MPS, C&C, LAN, Internet, Private Connectivity





## Contact Us

**Email:** [info@almargt.com](mailto:info@almargt.com) / **Web:** [www.almargt.com](http://www.almargt.com)

**Telephone:** +971.50.4758822 / +971.55.1455422

**Location:** Office FF-52, Dubai Shopping Center, Street # 8

Opp: Deira City Center, Dubai - United Arab Emirates

# Almar Genral Trading L.L.C